

Message Text

UNCLASSIFIED

PAGE 01 ASUNCI 00745 241349Z

ACTION ARA-10

INFO OCT-01 ISO-00 EB-08 /019 W

-----241350 027635 /43

R 241230Z FEB 77

FM AMEMBASSY ASUNCION

TO SECSTATE WASHDC 9487

UNCLAS ASUNCION 0745

FOR: ARA/ECA RICHARD GRAHAM

FOLLOWING SENT ACTION USDOC FEB 23 REPEATED FOR YOUR INFO:

QUOTE

UNCLAS ASUNCION 0745

E.O. 11652: N/A

TAGS: BENC, BTIO, PA

SUBJ: INVESTMENT OPPORTUNITY: NEW CEMENT PLANT FOR PARAGUAY

1. IN NEAR FUTURE GOP PLANS TO ISSUE AN INTERNATIONAL TENDER FOR THE INSTALLATION OF A NEW CEMENT PLANT IN PARAGUAY. PRESENT CEMENT PLANT, WHICH IS OWNED BY THE GOP AND HAS CAPACITY OF 200,000 METRIC TONS PER YEAR, WILL NOT BE ABLE TO MEET DEMAND THIS YEAR. SINCE DEMAND IS INCREASING SHARPLY BECAUSE OF HYDROELECTRIC PROJECTS, YEARLY DEFICIT IS PROJECTED AT A MINIMUM OF 300,000 METRIC TONS PER YEAR IN PERIOD 1979-1990. MOST YEARS DEFICIT WOULD BE OVER 500,000 METRIC TONS. ACCORDING TO ONE STUDY, PARAGUAY COULD USE A PLANT WITH A CAPACITY OF 500,000 METRIC TONS PER YEAR. THE PLANT, WHICH WOULD USE THE DRY PROCESS, WOULD REQUIRE AN INVESTMENT OF APPROXIMATELY US\$ 64 MILLION.

2. GOP WOULD PREFER FOREIGN INVESTMENT BUT

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PAGE 02 ASUNCI 00745 241349Z

WOULD CONSIDER VARIOUS COMBINATIONS OF LOCAL AND FOREIGN CAPITAL. THE GOVERNMENT HAS NO FUNDS OF ITS OWN TO INVEST IN THE PLANT. AT LEAST THREE FOREIGN COMPANIES (INCLUDING ONE KOREAN AND ONE SWISS COMPANY) HAVE EXPRESSED AN INTEREST IN THE PROJECT.

3. IF ANY U.S. COMPANIES ARE INTERESTED EMBASSY
HAS AVAILABLE A COPY OF A MARKET STUDY PREPARED
BY THE NATIONAL CEMENT PLANT.

4. PLEASE INFORM J.C. LEIGHTON, VICE PRESIDENT,
KAISER ENGINEERS INTERNATIONAL CORPORATION,
KAISER CENTER, 300 LAKESIDE DRIVE, OAKLAND, CA,
OF GOP PLANS. (KAISER PREVIOUSLY PRSENTED
GOP WITH A PROJECT FOR A TURNKEY OPERATION). LANDAU
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Disposition Case Number: n/a
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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